inrobics

AI platform for mental, physical and emotional well-being

Turning social AI into real healthcare impact



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CEO and Co-Founder

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Team (#13)

Founders (#3) – CEO, CTO, CSO
Core Team (#10) – AI, Robotics, Clinical & Business experts.
Spin-off of Universidad Carlos III de Madrid (UC3M)

A senior, multidisciplinary team combining AI excellence, medical validation, and go-to-market execution.

Equity & Funding

Public R&D Funding: €1.5M+
Private Equity Raised: €350K
Current Round: €1M Pre-Series A
30% already committed by current investors

Market Opportunity

With aging populations, lack of professionals and 50%+ unmet rehab needs, the demand for scalable AI care solutions is a massive global opportunity.

+200M underserved people worldwide in rehabilitation, elderly care and education.

A massive unmet need — and a validated path to market.

Solution

Alma® — Modular Assistive AI for physical, cognitive, and emotional stimulation. Adapts, accompanies and motivates users across environments: clinics, schools and homes. Lives in robots, tablets or virtual avatars.

Differentiator:

Proprietary, hardware-agnostic AI platform with multimodal interaction and adaptive learning. Certified as Class I Medical Software, on track for Class IIa + FDA approval.

Business Model:

B2B/B2G: Clinics, hospitals, rehab centers, schools, nursing homes
→ Model: Hardware + SaaS (subscription & analytics)

B2B2C: Home and family care via virtual companion app
→ Model: SaaS

Channel Share:

→ **IT Partners:** 35%
→ **Distributors:** 25%
→ **Direct Sales:** 40%

Sales Pipeline:

→ **In conversation:** €2M
→ **Proposal:** €10.2M
→ **Invoicing: €840K**

KPI's

Metric	Value
Employees	13
Customers (Centers)	20
Impacted Users	1,000+
Revenue to Date	€500K+
MRR	€16K
Patents & Certifications	CE Class I, ISO13485
Countries / Pilots	4 (EU, Canada)

Investment Opportunity

We seek €500K

Seed, Pre-Series A

→ 50% Sales & Marketing
→ 30% Product & Technology
→ 20% Internationalization

Objective:
Launch Inrobics Care (elder care platform).
Accelerate sales & public-sector projects.
Scale internationally (Europe & North America).